



A MESSAGE FROM THE PRESIDENT

Michael O. Sullivan
 Executive Director
 Flora Martinez
 Board President
 John C. Aleman, M.D.
 Medical Director



1991 was a year devoted to improved performance through teamwork, community collaboration, public education about our services, and facilities expansion to meet community health needs. We continued to refine our quality assurance system and to plan for our future.

Staff members improved our internal management by emphasizing teamwork and communication. Meetings were restructured to ensure open dialogue and allow for staff awareness and input.

Relationships with other health entities and agencies such as residency programs, health departments, private physicians, foundations, and cities continued to improve. Examples include the financing of our new dental facility from a block grant by the City of Merced; a personal contract for services with Dr. Peter Brill of Dos Palos to provide medical oversight to our physician assistant; and a grant from the Sierra Foundation to renovate our clinic in West Modesto.

Board and staff members continued to "spread the word" about clinic services to the public. Newspaper articles and editorials, radio and TV broadcasts, speeches to community groups like the Chamber of

Commerce, Kiwanis, and Spanish-speaking caregivers, participation in several local health committees, and health fairs all enhanced public understanding of our community health center.

We have proudly completed construction of three new facilities: a Women's Health Center and Women's Imaging Center in Merced; and new exam rooms, pharmacy, and dental suites at our West Modesto clinic site.

Our quality assurance program examined all aspects of the organization which affect the quality of patient care, from patient satisfaction and cost of services to staff performance. Clearly defined standards of performance and systematic review by non-management staff members were critical to the program's effectiveness.

Lastly, the Board initiated a long term planning process to consolidate and enhance our ability to serve the medically disadvantaged in the years to come, and to establish our future vision by strategically analyzing new service programs, facility needs, corporate structure, and management and finance.

he mission of Merced
Family Health Centers,
Inc. is to provide
quality primary health
care services to people
in the communities we
serve regardless of
language, financial, or
cultural barriers.





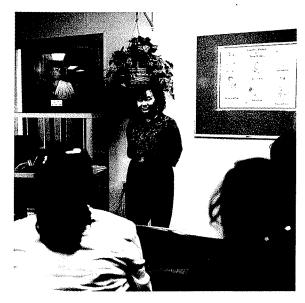
- ▲ Many of the men waiting for their wives enjoy the playground with their children.
- West Modesto Medical Clinic's new facility, with additional exam rooms, pharmacy, and dental suites.

PERINATAL CARE

The demand for comprehensive perinatal care continues to grow. After her check-up, a patient receives nutritional counseling from Case Manager, Sonia Majano.

▼ MFHC serves an ethnically diverse group of women. Seven percent of these women are Southeast Asian, primarily Hmong refugees from Laos.





n 1991, approximately 1,070 women received comprehensive perinatal care services at MFHC clinic sites, a growth of approximately 10% from 1990. The number of women requesting prenatal services far exceeded our available resources in Merced and Stanislaus counties. The patients served through MFHC are representative of the overall clinic population and the community most in need of



■ Elia Alamillo and her

7 lb. baby boy, Leonard, are
happy and healthy after the
delivery by Dr. Pierre Scales at
Merced Community Medical
Center.

Elia and her baby are one of 1,070, who received perinatal care at MFHC clinics. Staff physicians delivered 400 babies in 1991.

comprehensive perinatal services. The severity of the need for such services is illustrated by the following statistics: MFHC serves an ethnically diverse population of which 71% is Hispanic, 3% is Black and 7% is Southeast Asian. 80% are monolingual Spanish and 90% of the Southeast Asian women speak a Laotian dialect as their primary language. 87% of the women served have a family income falling under 200% of the federal poverty guideline. 23% of the women served are

teenagers. (Merced County had the third highest number of teen pregnancies among all California counties.) 23% of the women served have given birth to four or more children. (Merced County ranked highest in the State in 1989 for the percentage of women with six or more live births.)

PEDIATRIC CARE

▶ Because approximately one third of MFHC's patients are under the age of nine, pediatric health care receives special emphasis.



ediatric health care remained a major focus of the organization in 1991.

Approximately 35% of the patients cared for by MFHC were under the age of 9 years. The large proportion of children served reflects the high birth rates and large relative percentage of children

In 1991, MFHC identified three major problem areas facing low income children in Merced and Stanislaus counties and established organizational objectives to address those issues.

in Merced and Stanislaus counties.

The first major problem identified was the large number of low-income preschool children

inadequately immunized against preventable and potentially serious diseases such as measles, hepatitis B, and meningitis. In 1991, MFHC developed more efficient systems for tracking preschool children who come to the clinics to ensure they receive all necessary immunizations. The organization achieved its 1991 objective of completely immunizing at least 80% of all pediatric patients between the ages of 18 and 24 months (88% were fully immunized).

The second major problem identified was the significant and rising number of low-income children with psychological, emotional, and/or

learning disorders. Many of these disorders reflect dysfunctional family relationships, inadequate parenting skills, or undetected physical impairments. In 1991, MFHC fully implemented revised examination protocols to guide clinicians in their screening for developmental disorders and to expand the amount of guidance given on parenting issues.

The third major problem identified was the large number of low-income children with dental caries and limited access to dental care. Virtually none of the dentists in Merced and Stanislaus counties will accept Dental-Cal insurance for payment, leaving most children without access to basic dental care. Community water fluoridation is the single most effective and efficient means of preventing dental caries in children and adults.

However, in Merced county only two municipalities fluoridate their water. In 1991, the medical staff set an objective to provide guidance on bottle tooth decay and preventative fluoride supplementation to at least 90% of all children for whom those measures were indicated. In 1991 MFHC was fortunate to hire three new highly motivated dentists to provide dental services. Drs. Cheng, Ardjmand and Kanon, together with Dental Director, Ernesto Mireles DDS and Ray Rodriquez DDS comprise the MFHC dental staff. At the end of 1991, new dental facilities were under construction or in the planning for the Merced, Modesto, and Patterson clinic sites.



✓ In 1991, the West

Modesto Medical Clinic's

Homeless Health Care Team

served over 1,000 homeless

clients, a large number of them

children.

he primary health care focus for adolescents was assisting them in making health choices and avoiding behaviors which may result in chronic disease, unplanned pregnancy, or even death.

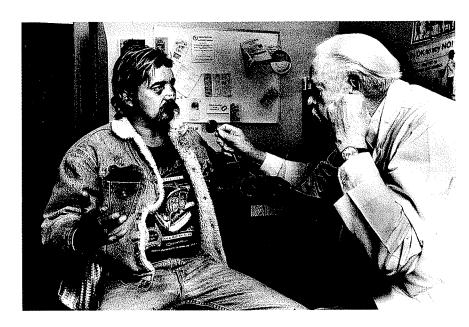
In 1991 MFHC set an objective of ensuring that at least 80% of adolescents who receive ongoing care at the clinics are screened for the use of alcohol, tobacco, and other abused substances.

Another goal was to ensure that at least 90% of adolescents seeking a contraceptive method receive counseling on the risks and prevention of sexually transmitted diseases, including HIV and AIDS.

Adolescents account for only 8% of all patients served by the MFHC clinics. Because adolescents are relatively infrequent users of general health services they are difficult to reach through the clinics themselves. For that reason, much time and energy was expended in 1991 by June Taylor, Health Education Director, and her community education outreach staff to provide teaching opportunities in the community schools, farm labor camps, and health fairs on the risks of tobacco use and teenage sexual activity.

Adolescent health
counseling is another MFHC
objective. Because adolescents
are infrequent users of
services, MFHC has
established a community
outreach program.





- ◆ A homeless man gets treated at the Salvation Army in Modesto by Dr. Cole.
- ▼ Dr. Long Thao (below), is the first Hmong Doctor educated in the U.S. He came to MFHC in 1991 and has helped address Hmong refugee health issues.

dults between the ages of 20 and 64 years of age account for roughly one-half of all of the 28,000

patients using MFHC clinics. Approximately 70% of adult MFHC patients are Spanish-speaking and are from migrant or seasonal farmworker families. The majority of the 2,000 Southeast Asian patients are Laotian refugees. A significant number of these refugee adults have special health care requirements because they suffer from debilitating depression and post-traumatic and cultural shock syndrome.

Most MFHC patients have family incomes falling under 200% of the federal poverty guideline. Approximately 45% have no health



insurance. These demographics are important to consider when determining what health problems deserve the highest priority in the community being served by MFHC.

In 1991, MFHC focused on four main health problems among the low-income adults cared for

▶ Dr. Edwin Cheng is one of five MFHC dentists serving the oral health needs of 4,152 underserved patients in 1991.



by the organization. These problems were coronary artery disease, diabetes, depression and occupational related injures. Among the low-income Hispanics served by MFHC, heart disease is especially serious because of the higher prevalence of risk factors such as obesity and diabetes in this population. The problem is compounded by limited access to preventative education and health services. High blood pressure and diabetes are often found to be undiagnosed or inadequately treated.

In 1991, MFHC established an objective to provide assessments of all cardiovascular risk factors in at least 80% of all ongoing adult patients.

Another objective was establishing to screening for

job-related exposure to pesticides and other occupational hazards among at least 80% of adult migrant and seasonal farmworkers.

During 1991, MFHC clinicians initiated a series of community mental health care provider forums to explore possible solutions to the serious emotional disorders found in the Laotian refugee community. The ability of the organization to address Laotian refugee health issues was greatly enhanced in 1991 by the addition of Long Thao M.D. and Bounlath Souksavong P.A. to the medical staff. Both are Laotian born and are intimately familiar with the culture.

► MFHC services to Senior citizens community include cancer screening, immunization programs and counseling.



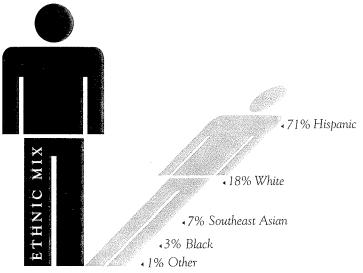
eople over the age of 65 need regular primary health care services to help them maintain their health and to prevent disabling and life-threatening diseases and conditions. Some measures of a healthy lifestyle include one's ability to perform the activities of daily living, maintaining regular physical activity, and being part of a social support network. MFHC has a key role in assisting older adults achieve these basic elements of a healthy lifestyle. In addition, MFHC seeks to provide necessary preventative services including cancer screening, immunization against pneumonia and influenza, counseling to promote healthy behaviors, and therapies to help manage chronic conditions such as arthritis, osteoporosis, and incontinence.

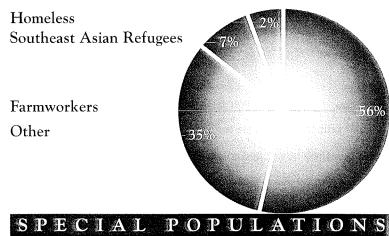
In 1991, MFHC focused special attention on the risk of pneumonia and influenza in this age group. It was recognized that pneumococcal pneumonia is three times more prevalent among those over 65 as compared to those younger.

During the six flu epidemics from 1972 to 1982, the death rate was 34 to 104 times higher for Seniors.

A nationwide estimate revealed that only 10% of older adults receive pneumococcal vaccine and 20% receive influenza vaccine. In 1991, MFHC made a special effort to document the vaccination status of all older adults and to provide reminders to patients to obtain flu shots in the fall.

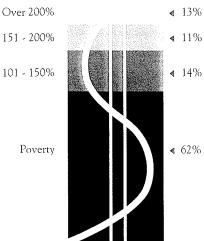
Financial/Statistical Statement





| Location | Operating Costs | Visits |
|-----------|-----------------|----------|
| Merced | \$3,762,059 | 42,669 |
| Planada | 403,143 | 13,372 |
| Los Banos | 718,537 | 10,897 |
| Dos Palos | 226,237 | 8,297 |
| Modesto | 556,081 | 12,776 |
| Patterson | 354,773 | 9,388 |
| TOTAL | \$763027038310 | 9/7,399) |

INCOME



BOARD OF DIRECTORS — 1991-92

Consumer Members

Flora Martinez, President

Planada

Joe Lozano, Treasurer

Merced

Alicia Dicochea Los Banos

Epifanio Buelna Merced Besty D. Batey, R.N.

Dos Palos

Estanislao Guerrero

Modesto

Maria Ortiz Patterson

PUBLIC MEMBERS

John Price, Vice-President General Contractor / Dairy Farmer

Ernestine Woods, R.N., Secretary School Nurse

Timothy Johnston, M.D.

Residency Program Faculty

Cora Gonzales, L.V.N. Livingston Medical Group

Grover Omyer

Merced County Human Services Agency

Michael Ford, M.P.H.

Merced County Health Department

Nedi-Cal Medi-Cal Medi-Cal Selicate Camily Planning, Californity Planning, Californity Private Insurance Insurance TN S U R A N C E S T A T U S

Management Team

Michael O. Sullivan, M.S. Executive Director

John C. Aleman, M.D. Medical Director

Ernesto Mireles, D.D.S. Dental Director

Claudia Rusnak, MBA Financial Director Carolyn Pickett, R.N. Quality Control/Staff Development Coordinator

Christine Noguera, M.S. Women's Health Services Manager

Barbara Howe, R.D. WIC Services Director

Theresa Rodriguez Data Systems Manager

MERCED FAMILY HEALTH CENTERS, INC. PROVIDERS

John Aleman, M.D. Childs Avenue Clinic U.C., San Francisco, 1978 Diplomate, American Board of Family Practice

Homayoun Ardjmand, D.D.S.
Family Health Center Nueva
Esperanza
University of Iowa College of
Dentistry, 1991
General Dentistry

Jeff Armstrong, PA-C
Dos Palos Health Center
University of Oklahoma PA
Program, 1986
Certified Family Physician
Assistant

Cynthia Butler, M.D.
Childs Avenue Clinic
Loyola Stritch School of
Medicine, 1984
Diplomate, American Board of
Internal Medicine
Diplomate, American Board of
Pediatrics

Burnett Cole, M.D. West Modesto Medical Clinic St. Louis University, 1950 General Practice

Alice Cuccuini, PA-C
Patterson Medical Clinic
FNP/PA Program, U.C. Davis
Medical School, 1990
Certified Family Physician
Assistant

Edwin Cheng, D.D.S.
Childs Avenue Clinic
Northwestern University Dental
School, 1991
General Dentistry

Mark Davis, M.D.

West Modesto Medical Clinic
University of Vermont College of
Medicine, 1988
Diplomate, American Board of
Family Practice

Crystal Dos Santos, PA-C
Family Health Center Nueva
Esperanza
Stanford Primary Care Association
Program, 1990
Certified Family Physician
Assistant

Jay French, PA-C Childs Avenue Clinic FNP/PA Program, U.C. Davis Medical School, 1989 Certified Family Physician Assistant

Hilda Kanon, D.D.S.

Patterson Medical Clinic

UCLA Dental School, 1990

General Dentistry

Elisa Kong, PA-C West Modesto Medical Clinic FNP/PA Program, U.C. Davis Medical School, 1990 Certified Family Physician Assistant

Jerry Lewis, PA-C
Planada Family Health Center
Stanford Primary Care Association
Program, 1983
Certified Family Physician
Assistant

Miguel Lizarraga. M.D.

Planada Family Health Center
University of Texas at San
Antonio Medical School, 1988
Diplomate, American Board of
Family Practice

E. Jeannette Lopez, M.D. Childs Avenue Clinic University of Minnesota, 1986 Diplomate, American Board of Family Practice

Ramona Minnis, M.D.
Family Health Center Nueva
Esperanza
Howard University of Medicine,
Washington D.C., 1982
General Practice

Ernesto Mireles, D.D.S. Childs Avenue Clinic UCSF School of Dentistry, 1987 General Dentistry

Ray Rodridguez, D.D.S.
Family Health Center Nueva
Esperanza
U.C., San Francisco School of
Dentistry, 1988
General Dentistry

Salvador Sandoval, M.D.
Childs Avenue Clinic
University of California,
San Diego, 1975
Diplomate, American Board of
Family Practice

Pierre Scales, OB/GYN
Women's Health Center
Loma Linda University School of
Medicine, 1984
Junior Fellow, American College
of Obstetrics and Gynecology

Bounlath Souksavong, PA-C Childs Avenue Clinic FNP/PA Program, U.C. Davis Medical School, 1991 Certified Family Physician Assistant David Simenson, M.D.

Childs Avenue Clinic

Tulane University School of

Medicine, 1981

Diplomate, American Board of

Family Practice

Kimberly Snyder-Estes, RPh Childs Avenue Clinic University of Toledo, 1982 Community Pharmacy

Long Thao, M.D.

West Modesto Medical Clinic

Southern Illinois University, 1988

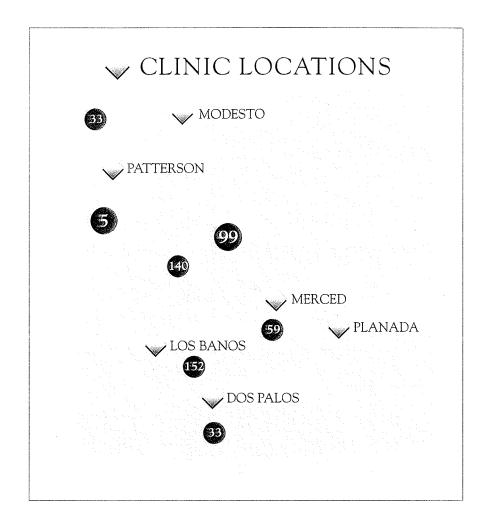
Diplomate, American Board of

Family Practice

Bettie Vierra, CNM Women's Health Center Malcolm Grow Medical Center, 1973 American College of Nurse Midwives

Brian Vierra, OB/GYN
Women's Health Center
Loyola Stritch School of Medicine,
1987
Junior Fellow, American College
of Obstetrics and Gynecology





CLINIC SITES

CHILDS AVENUE CLINIC

727 West Childs Ave. Merced, CA 95341 (209) 383-1848

PATTERSON MEDICAL CLINIC

44 N. Third Street Patterson, CA 95354 (209) 892-8441

PLANADA FAMILY HEALTH CENTER

9235 West Broadway Planada, CA 95365 (209) 382-0253

WEST MODESTO MEDICAL CLINIC

1114 Sixth Street Modesto, CA 95354 (209) 576-2845

WOMEN'S HEALTH CENTER

787 West Childs Ave. Merced, CA 95341 (209) 383-1848

WIC ADMINISTRATION

767 West Childs Ave. Merced, CA 95341 (209) 383-7454

FAMILY HEALTH CENTER NUEVA ESPERANZA

821 Texas Ave. Los Banos, CA 93635 (209) 826-1045

DOS PALOS HEALTH CENTER

2765 Blossom Dos Palos, CA 93635 (209) 392-2111

■ ABOUT THE COVER■

Farmworker families account for about 56% of MFHC's patients. Most have limited access to health care services and lack health insurance.

To the doctors and staff of MFHC, these are more than just statistics, these are people. People, like us all, who

have health care needs. People like the Ramirez family.



MERCED FAMILY HEALTH CENTERS, INC. 727 West Childs Ave. • P.O. Box 858 Merced, CA 95341 (209) 383-1848