A Personal Approach to Health Care



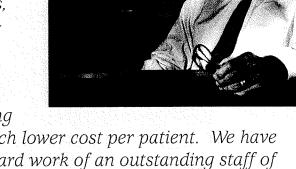
1994-95
COMMUNITY
UPDATE





Dear Friend,

These are exciting times for all of us here at Golden Valley Health Centers. In the past eighteen months we have opened three new medical facilities, including a state-of-the-art twenty-two thousand square-foot building on our main Merced campus.



We are serving more people, serving them more effectively, and at a much lower cost per patient. We have achieved these goals through the hard work of an outstanding staff of medical professionals dedicated to personalized primary care, and committed to ongoing patient education.

Our management team has been hard at work realigning the organization to deliver quality primary health care services in a managed care environment. Administrative functions have been streamlined, computer systems updated, and we have completed our first formal marketing plan. Our new name, Golden Valley Health Centers, is an outgrowth of that marketing plan, uniting all of our facilities under a common identity.

There are big changes ahead for all of us as health care providers. Through our continued commitment to personal care, patient involvement, and progressive management, Golden Valley Health Centers will be at the forefront of that change.

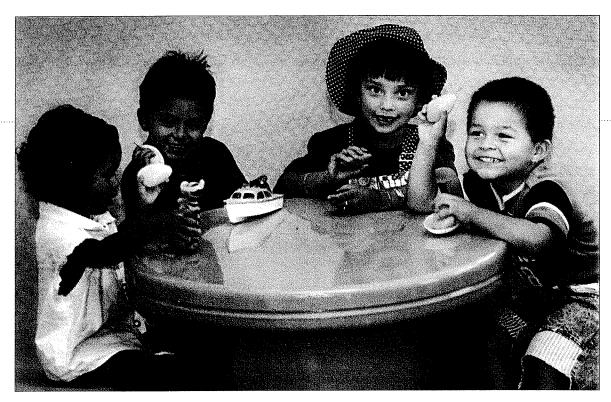
Good Health!

Michael O. Sullivan Chief Executive Officer

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PERSONAL

CARE



hile advances in technology continue to dramatically improve our diagnostic and treatment capabilities, we believe that the personal relationship between a patient and a doctor is the key to quality health care.

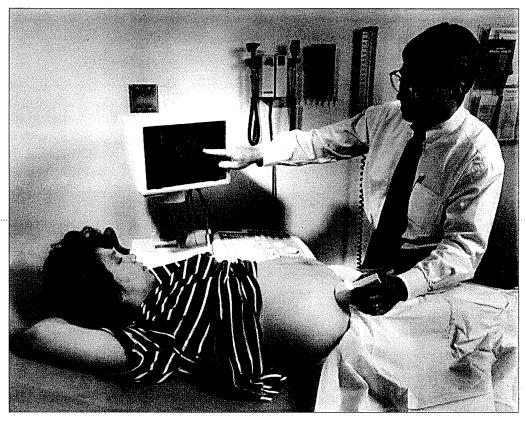
We encourage an individualized approach to health care, and actively recruit physicians who

emphasize the art of medicine ... not merely its technology.

As primary care facilities, the focus at Golden Valley Health Centers is on families. Perinatal, pediatrics and adult

► Golden Valley's preventive services to senior citizens include hypertension screening, cancer screening, immunization programs and counseling.





■ Healthy
babies start
with healthy,
well-informed
moms.
Comprehensive
perinatal care is
a primary focus
for our Women's
Health Centers.

medicine are integrated into a comprehensive approach to keeping families healthy. We know that if parents understand the value of good nutrition, up-to-date immunizations, and regular checkups, for themselves and their children, the result will be healthier families.

Totals

Our staff is a reflection of the

communities that we serve and we are proud to play an important role in providing medical access for the underserved. Eighty-six percent of our patients have a family income falling under 200% of the federal poverty level and most speak a primary language other than English. Our ability to provide affordable medical and dental treatment in a culturally-sensitive environment sets

100%

Golden Valley Health Centers apart from other medical facilities in our service area.

COMMUNITY SERVICE VISITS

Services	Visits
Outreach	5,543
Community Education	8,512
Substance Abuse	393
Environmental Health	363
Nutrition	3,615
Totals	18,334

SPECIAL POPULATIONS

Seasonal Farmworke	rs	7 %
Migrant Farmworker	S	18%
Homeless		1%
South East Asian		8 %
Other		66%

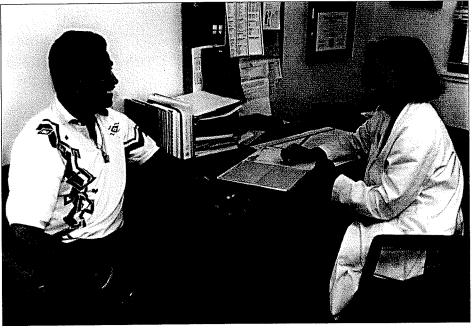
PATIENT

INVOLVEMENT

▼ Our medical staff works closely with individual patients to help them learn to make healthy choices.

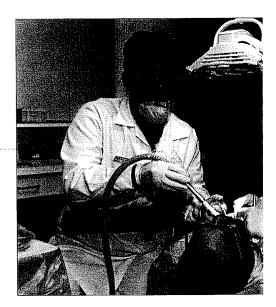
t Golden Valley Health Centers, patient involvement is encouraged at all levels. The Board of Directors of our nonprofit corporation has a majority of health care consumers, insuring that all policy and budget decisions are made in the context of providing better service. This community-responsive approach to health care makes Golden Valley Health Centers fundamentally different than traditional for-profit medical corporations.

Patient education is the foundation for all that we do at Golden Valley. Each clinic site conducts regular assessments



of local needs and develops a plan of action. Extensive prenatal education, including childbirth preparation classes in the primary language of the

participating mothers is offered. HIV education and confidential testing



▶ In our dental clinics, proper dental hygiene and regular cleanings are stressed to prevent the need for painful and expensive restorative procedures. Physicians focus on education and prevention as an integral part of every visit.

services are also offered. Patients with hypertension and diabetes are given the necessary focus on education to help prevent future complications.

responsibility for their health, physicians are less likely to have to spend treatment time with that patient at a later date.

Encouraging patients to make healthy choices for themselves and their families takes time. Our medical staff sees each patient encounter as more

than a chance to treat, it is also an important opportunity to teach. By investing time to encourage patients to take personal



PATIENT INCOME Above 200% Poverty 14% 200% and Below Poverty 86% **PAYOR MIX** 7% Medicare 60% Medi-Cal Sliding Fee Scale 25% 8% Third Party 100% Total **ETHNIC MIX** 71% Latino 15% White 5% African American 8 % Asian 1 % Other 100% Total

PROGRESSIVE

MANAGEMENT

he management staff at Golden Valley
Health Centers operates under a fairly simple philosophy. We invest our time and resources only on those priorities which empower our medical staff to do the best possible job of providing health care for our patients.

This philosophy allows the successful retention and recruitment of physicians who share our vision of accessible, patient-focused health care. It also encourages the identifying, securing, and equipping new facilities in underserved parts of our service area.

Controlling costs, of course, is a critical function of management. One of the



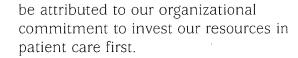
▲ Medicine is both an art and a science, and we remain committed to equipping our medical staff with the tools that they need to provide the highest level of primary care.

▶ Our new primary care facility in Merced features large, comfortable waiting rooms, as well as an online patient information system.



ways that we control costs, while improving our quality of service, is to carefully assemble our health care teams. Physicians, nurses, midlevel practitioners, and support staff all play an important role in patient care at Golden Valley and our facilities are staffed to meet patient needs.

Our management team continually evaluates our systems to insure compliance as a provider in a managed care setting, while working to streamline paperwork in what is, unfortunately, an extremely paperintensive industry. Management costs, as a percentage of our total costs, continue to decline, a statistic that can



OPERATING STATISTICS					
Site	Encounters	Costs	Users		
Merced	40,584	\$3,665,582	13,483		
Planada	14,296	\$806,207	3,432		
Los Banos	16,231	\$1,373,126	5,921		
Dos Palos	9,228	\$698,066	2,741		
Modesto	30,982	\$2,532,793	7,344		
Patterson	12,201	\$934,641	4,177		
Gustine-Newman	1,688	\$216,647	1,018		
Le Grand	580	\$180,307	328		
Women's Health	18,144	\$1,762,362	2,832		
Hanshaw	1,001	\$206,941	602		
Robertson Rd.	⁷ 5,251	\$469,119	1,895		
Totals	150,186	\$12,845,791	43,773		



■ Easy access to patient billing and appointment information means high quality customer service as well as timely billings for reimbursements.

PROVIDERS

Dos Palos

Daniel Hardy, MD Loma Linda University, 1992 Board Eligible, American Board of FIP

Youssef Hadweh, MD Medical College of Wisconsin, 1991 Diplomate, American Board of Family Practice

Gustine-Newman

Bernard Williams, PA-C Stanford University, 1993 Certified Family Physician Assistant

Hanshaw

Melanie Espinosa, DDS Loma Linda University, 1988 General Dentistry

Linda Rake, PA-C FNP/PA Program, University of California Davis Primary Care PA Program, 1993 Certified Physician Assistant

Le Grand

Iill Rudnick, PA-C FNP/PA Program, University of California Davis Primary Care PA Program, 1994 Certified Family Physician Assistant

Los Banos

Kenneth Heaton, Jr., DDS Northwestern University, 1992 General Dentistry

Laurie Hedden, MD University of California Davis Medical School, 1980 Diplomate, American Academy of Family Practice

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Estela Georgiou, MD University of California Davis, 1991 Board Eligible, American Board of Pediatrics

Cynthia Montemurro, NP University of California San Francisco School of Nursing, 1994 Certified Women's Health Nurse Practitioner

John Pabers, MD . University of Maryland Medical School, 1991 Diplomate, American Board of Family Practice

Ray Rodridguez, DDS University of California, San Francisco School of Dentistry, 1988

General Dentistry

Merced

Seyed Alavi, MD Shahid Chamran University, Iran, 1977 Diplomate, American Board of Internal Medicine

John Aleman, MD University of California, San Francisco, 1978 Diplomate, American Board of Family Practice

Cynthia Butler Hunt, MD Loyola Stritch School of Medicine, 1984 Diplomate, American Board of Internal Medicine Diplomate, American Board of Pediatrics

Andrea Pezoldt, DDS University of the Pacific, 1995 General Dentistry

Michael Iocca, DO University of Osteopathic Medicine and Health Sciences, Iowa, 1989 Board Eligible, American Academy of Internal Medicine

Debbie Josephs, RNC, MS University of California San Francisco, Women's Health Nurse Practitioner Program, 1994 Certified Women's Health Nurse Practitioner

John Lee, DDS Marquette University, 1986 General Dentistry

Barbara Lewis, PA-C State University of New York at Stony Brook, 1992 Certified Family Physician Assistant

E. Jeannette López, MD University of Minnesota, 1986 Diplomate, American Board of Family Practice

Thai Nguyen, PA-C University of Colorado Health Sciences, Child Health Association/PA Program, 1991 Certified Family Physician Assistant

Willie Parker, MD University of Iowa, 1990 Diplomate, American Board of Obstetrics and Gynecology

Tryna Ramos, PA-C PA Program, Yale University, 1992 Certified Family Physician Assistant

Jim Samuelson, PA-C University of California Davis Primary Care, PA Program, 1992 Certified Family Physician Assistant Salvador Sandoval, MD University of California, San Diego, Diplomate, American Board of Family Practice

Pierre Scales, MD Loma Linda University School of Medicine, 1984 Diplomate, American Board of Obstetrics and Gynecology

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David Simenson, MD Tulane University School of Medicine, 1981 Diplomate, American Board of Family Practice

Lisa Swenson, DDS Loma Linda University, 1988 General Dentistry

Brian Vierra, MD Loyola Stritch School of Medicine, Diplomate, American Board of Obstetrics and Gynecology

Richard Warness, MD University of Iowa, 1965 Family Practice

Jean Wisner, CNM University of Illinois, 1989 Certified Nurse Midwife American College of Nurse Midwives

Heide Woo, MD University of Chicago, Pritzker School of Medicine, 1990 Diplomate, American Board of Pediatrics

Modesto

Stephanie Brown, MD University of California at San Francisco, 1992 Board Eligible, American Board of Pediatrics

Kathy Christopher, MD University of Michigan Medical School, 1992 Board Eligible, American Board of Family Practice

Chris Grover, MD Stanford University, 1991 Board Eligible, American Board of Obstetrics and Gynecology

Loan Huynh, DDS University of the Pacific, 1991 General Dentistry

Elisa Kong, PA-C FNP/PA Program, University of California Davis Primary Care PA Certified Family Physician Assistant Program, 1990

Steve Lovato, MD

University of Illinois, 1991 Diplomate, American Board of Internal Medicine

Benjamin Maldonado, MD Magsaysay Memorial Medical Center, 1963 Diplomate, American Board of Obstetrics and Gynecology

William Stallone, MD University of California at San Francisco, 1968 Diplomate, American Board of Obstetrics and Gynecology

Dan Silva-Thwaites, MD University of California at San Francisco, 1990 Diplomate, American Board of Family Practice

Kevin Wayne, PA-C George Washington University School of Medicine and Health Sciences, PA Program, 1994 Certified Family Physician Assistant

Patterson

Jay French, PA-C FNP/PA Program, University of California Davis Primary Care PA Program, 1989 Certified Family Physician Assistant

Wayne Kim, DO College of Osteopathic Medicine of the Pacific, 1990 Diplomate, American Osteopathic Board of Family Practice

Planada

Jerry Lewis, PA-C Stanford Primary Care Association Program, 1983 Certified Family Physician Assistant

Miguel Lizarraga, MD University of Texas at San Antonio Medical School, 1988 Diplomate, American Board of Family Practice

Theresa Smith, MD University of Missouri School of Medicine, 1983 Diplomate, American Board of Pediatrics

Robertson Road

Melanie Espinosa, DDS Loma Linda University, 1988 General Dentistry

Linda Rake, PA-C FNP/PA Program, University of California Davis Primary Care PA Program, 1993

LEADERSHIP

Board of Directors 1994-95

Consumer Directors

Ying Cha

Merced Lao Family Community, Inc.

Alicia Dicochea, Secretary

Los Banos

Estanislao Guerrero

Modesto

Joe Lozano, Vice President

Merced

Flora Martinez

Planada

Arturo Morales

Patterson

Angie Olivo

Modesto

Velma Pitts

Merced

Otis Weaver

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Livingston Medical Group

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Assistant Director of Operations

Cindy Butler Hunt, MD
Director of Medical Services

Christine Noguera, MS Associate Director of Operations

Kaye Rankin, MBA

Chief Information Officer

Claudia Rusnak, MBA

Chief Financial Officer

Pierre Scales, MD

Asst. Director of Medical Services

Michael O. Sullivan, MS

Chief Executive Officer

LOCATIONS

Dos Palos

1405 California Ave 392-2111

Gustine/Newman

151 S Hwy 33 862-0270

Le Grand

13161 E Jefferson St 389-4375

Los Banos

821 Texas Street 826-1045

Merced

737 West Childs Ave 383-7441

Merced (Women's Health) 737 West Childs Ave 383-5871

Modesto

1114 Sixth Street 576-2845

Modesto (Robertson Rd) 1121 Hammond Street 576-4437

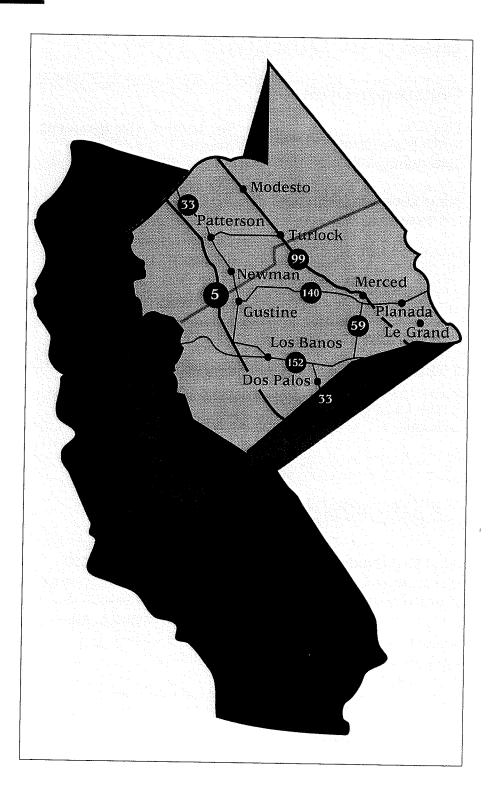
Modesto (Hanshaw) 1725 Las Vegas Street 576-4200

Modesto

(Women's Health) 1524 McHenry Ave 574-1365

Patterson

200 C Street 892-8441



Planada

9235 West Broadway 382-0253

Turlock

777 E. Hawkeye Ave 669-3260