

Annual Report 2012

Fiscal Year: April 2012 — March 2013

Promoting Health, Preventing Disease

Who We Are

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Our Mission

Terry Reilly is a community based non-profit corporation which is dedicated to providing quality, comprehensive health care. The services shall be provided in an accessible and affordable manner to all persons regardless of age, sex, ethnicity, or economic situation. Particular attention shall be given to people who might have difficulty obtaining care elsewhere due to rural isolation, financial barriers, or cultural sensitivity. Terry Reilly shall function as a business in such a manner as to be fiscally responsible to the corporate interests and the interests and obligations of the patients. Terry Reilly shall strive to improve and expand the services. The corporation shall remain flexible in the health care marketplace and explore new organizational structures and health related financial enterprises.

Our Core Values

- Service to the Underserved
- Integrity/Honesty
- Excellent Care That's Affordable
- Accessibility
- Social Justice (Including Advocacy and the Right to Wellness and Health)

Our Vision

We will assure that no one in our communities will go without needed health care.

What Makes Terry Reilly Special?

Terry Reilly is a private not-for-profit organization providing **quality care to all**, with discounted fees available, based on family size and income. Services are available in English and Spanish as well as other languages. Terry Reilly is committed to serving all people but especially populations facing barriers elsewhere, such as the uninsured, migrant and seasonal farm workers, and the homeless. Terry Reilly is governed by the communities it serves through a representative board of directors.

Annual Report Acknowledgments Our special thanks to volunteer Michael Falvey as well as staff member Bethany Gadzinski for taking many of the photos used in this report.

Terry Reilly Highlights

For Calendar Year 2012:

- Provided \$5,423,079 in sliding fee discounts to our patients, an integral part of making primary medical, dental, and mental health care affordable and accessible.
- Provided quality primary health care to 27,636 persons, 64% of whom lacked health insurance.
- Served 1,759 homeless adults and children through our clinics in Nampa and Boise.
- Provided care to 2,696 migrant or seasonal farm worker children or adults.
- Delivered 17,119 comprehensive dental visits to 7,873 adults and children.
- Provided prenatal care to 800 women and did 500 deliveries.
- Made quality mental health care affordable to 2,485 persons, including integrated mental health care at six of our seven medical sites.
- Provided 1,095 admissions for crisis mental health and detoxification services at Allumbaugh House.
- Provided 12,839 treatment visits to 1,119 victims of sexual or physical abuse and offenders through Terry Reilly SANE Solutions. Provided 2,774 group treatment visits to offenders in prison.

For Fiscal Year End 2013 (April 1, 2012 – March 31, 2013):



Terry Reilly's new on-site X-ray in Boise

- Awarded the 2012 Bob LeBow Community Health Award to St. Alphonsus Medical Center – Nampa.
- Began the THRIVE program, thanks to a \$491,571 grant from the Substance Abuse and Mental Health Services Administration (SAMHSA). See page 7 for the full story.
- Helped over 1200 of our neediest patients access primary medical, dental, mental, and pharmacy services through \$214,500 in financial assistance from the Terry Reilly Zero Pay Fund.
- Participated as one of two recipients for FUNDSY 2012, which raised \$95,836 for a digital X-ray for Terry Reilly Medical –
 Boise. Having an on-site X-ray will speed diagnostic time, as well as lift a financial burden from our patients who lack Medicaid or private insurance.

Strategic Partnerships in Boise

Terry Reilly is proud to have built upon the strategic partnership it created last year with the University of Washington Boise Internal Medicine Residency, based at the Boise VA. Each Tuesday, residents and faculty members provide an internal medicine consult clinic for our patients seen at Terry Reilly Medical – Boise. Besides providing access to specialty care for our more complicated patients, the clinic also provides an excellent training experience for the UW residents. Our thanks to the following faculty members: James Branahl, MD; Paula Carvalho, MD; Melissa Hagman, MD; Michael Kilfoyle, MD; Tanyalak Parimon, MD; Curtis Smith, MD; William Weppner, MD; and Andrew Wilper, MD, as well as to the Terry Reilly Medical and Mental Health – Boise team, working with these internal medicine specialists to improve the care of those we serve.

Board of Directors 2012

Board of Directors



Erik Johnson Chairperson



Diane Markus Vice Chairperson



Robyn Page Secretary-Treasurer



Rosie Delgadillo Reilly MEd, LCPC, Past Chairperson



Roger Aguilar



Helen Carter



Virginia Reyna-Walling



Valerie Steffen, Ph.D.

Not Pictured: James Dzur, MD; Ramon Martinez; Hugo Mota

The Board of Directors leads efforts to maximize services to the community. Members of the Board represent all the communities and population groups served by Terry Reilly and include people with a wide array of talents. Over half of the Board is comprised of consumers of our services.

Committee Membership

Finance: Roger Aguilar, Sr. Maura Clark, Erik Johnson, Earl McEwen, CPA

Foundation: Helen Carter, Fritz Dickey, Diane Dunham, Kristina Murray, Susie Reed, Marianne Ware

Marketing: Roger Aguilar, Helen Carter, Tamra Fife, Chuck Knox, Cindy Mueller

Nominating: Rosie Delgadillo Reilly, Diane Markus, Virginia Reyna-Walling

Personnel: Rosie Delgadillo Reilly, Robyn Page, Virginia Reyna-Walling

Quality: Mimi H. Cunningham, Rosie Delgadillo Reilly, James Dzur, MD, Valerie Steffen, Jack Swaim

New members welcome: If you are interested in participating on one of the above committees, please contact Executive Director Heidi Traylor, hhart@trhs.org.

From the Top

Dear Friends,

The past year has been a year marked by continued transformation and change – both within Terry Reilly as well as across the larger health care marketplace. Terry Reilly has been actively engaged in a number of state and regional workgroups crafting the future health care delivery system within our community, while continuing our relentless emphasis on improving the health of our patients. We are excited to share this year's annual report with you as we highlight a number of key organizational activities.

This past year, Terry Reilly prioritized the expansion of health care services provided within Ada County. The evolution in our practice was possible as we continued to settle and grow into our new Medical and Mental Health facility in Boise. For the first time in the history of Terry Reilly, the number of individuals receiving health care who were homeless was the minority of our patient care practice in Boise. As a result, we shifted providers and added health care services in response to the change in demographics and health care needs. At the same time, we did not want to lose sight of the complex needs confronting individuals who are homeless. As a result of a federal grant awarded by SAMHSA, we were able to open a second clinic, located at our former Terry Reilly medical site in Boise, which provides more intensive services for individuals who are chronically homeless than is traditionally offered in a primary care practice.

While some projects were brought to fruition last year, others were started and will continue in the coming year. We are providing a glimpse of these activities and look forward to providing more complete updates in next year's annual report! In December 2012, we launched a complete facility improvement at Terry Reilly Medical and Mental Health – Caldwell. This renovation is possible as the result of financial support from the American Recovery and Reinvestment Act and should be completed Summer 2013. Additionally, activities are in high gear to prepare for the new health insurance marketplace. As a result of federal funding, we will be hiring Outreach and Enrollment workers to provide community navigation for the new health insurance marketplace beginning in October 2013. Further, we will be involved in our first Joint Commission Accreditation survey in Fall 2013. Finally, we expect to break ground on our new 30,000 square foot Terry Reilly Medical and Mental Health facility in Nampa in Spring 2014.

All of these initiatives and activities are designed to support our team of dedicated staff and volunteers who generously share their time, talent and passion in order to improve the health and quality of life of individuals within our community. Collectively, the Terry Reilly team cares for over 27,000 patients each year. Truly, their shared work and the impact of their efforts on individual lives each day is the heart and legacy of Terry Reilly. We are proud to share with you the collective results of our work this last year and we are excited to give you a glimpse of the changes ahead. This is an incredible time to be part of health care in the Treasure Valley.

Sincerely,

Erik Johnson, JD

Chairperson, Board of Directors

Heidi Traylor, MEd, LCPC

Heidi Frak

Executive Director

Providing Comprehensive Services in Boise

Delivering Integrated Medical & Mental Health in Our Community

Terry Reilly's family medicine clinic in Boise has come a long way since moving in July 2011 from its previous home on La Cassia St. Our new location on S. 23rd St. has both a modern floor plan and expanded capacity: 15 exam rooms and 2 treatment rooms, a conference room and a group room. The result is increased access for the community, with over 4,000 adults and children served in 2012, a 33% increase from the year prior.

Prior to the move, funding and building constraints limited services to persons who were homeless, formerly homeless or insured. With more room, the new site allowed Terry Reilly to move funding and staff from its Nampa medical facility to Boise, addressing the reality that 14% of Nampa's patients came from Boise, Meridian and other Ada County towns. By shifting these resources, Terry Reilly could provide the non-homeless seen in Boise with sliding fee discounts, based on family size and income. Not only do the uninsured benefit from this, but also the "underinsured," those with high deductibles or otherwise limited insurance. The Healthcare for the Homeless grant continues to allow services for the homeless to be written off 100%. Terry Reilly Medical and Mental Health – Boise can finally serve non-homeless and homeless alike.

In addition to increased capacity, the new clinic is designed to facilitate the delivery of care in a Patient Centered Health Home (PCHH). In the PCHH model, the doctor leads a team that works together to support the best possible outcome for the patient. The team includes other health care providers such as nurse practitioners, physician assistants, nurses, case managers, and clinical social workers. Terry Reilly's Boise practice includes all of the above, in addition to a psychiatric nurse practitioner. Instead of being tucked away in individual offices, staff members are arranged in "pods" or open office spaces, each in the center of the two exam room groupings. This allows for staff to consult quickly across traditional professional lines, facilitating the interdisciplinary approach that is at the heart of the Patient Centered Health Home.

Expanding services often means getting creative: one way is through new strategic partnerships with educational institutions. In February 2012 Terry Reilly entered into a collaboration with the University of Washington Boise Internal Medicine Residency to provide a weekly internal medicine consult clinic.

Terry Reilly Medical and
Mental Health – Boise Stats

Total patients in 2012:	4,027
Homeless patients:	1,399
Non-homeless:	2,628
Uninsured:	71%
Living at or below 100% of federal poverty level:	73%

Every Tuesday evening Terry Reilly Medical and Mental Health – Boise transforms to an academic teaching site: we provide the patients, the Internal Medicine residents deliver the services under the supervision of UW faculty, and the community benefits.

In addition to creating the specialty THRIVE program described on page 7, Terry Reilly also recently added OB care to its Boise primary care services. From April 2012 to March 2013, 42 women received prenatal care at Terry Reilly Medical and Mental Health – Boise; babies are delivered at Saint Alphonsus Regional Medical Center – Boise, through a contractual arrangement with the hospital.

Providing Comprehensive Services in Boise

Delivering Integrated Medical & Mental Health in Our Community (Con't)

The latest Boise addition was the opening of a digital X-ray suite in early 2013, made possible through proceeds of the 2012 FUNDSY Gala. Thanks to the generosity of our community, Terry Reilly patients seen at our Boise clinic can have X-rays taken on-site as part of their medical visit, instead of having to travel to a different facility and waiting for results to reach their doctor, delaying final diagnosis and care.

THRIVE: Supporting Those Who Fall Through the Cracks

Helping individuals who are chronically homeless is difficult at best. First of all, there is the definition: a "chronically homeless" person is an unaccompanied homeless individual with a disabling condition who has either been continuously homeless for a year or more OR has had at least four episodes of homelessness in the past three years. Imagine the challenge facing those who either have a significant mental health issue, a substance abuse disorder, or both AND they don't have a place to call their own. Solutions need to be creative, multifaceted, and collaborative.

Enter Terry Reilly's new THRIVE program, which began September 2012, thanks to a \$491,571 grant from SAMHSA, the Substance Abuse and Mental Health Services Administration. THRIVE stands for Treatment, Housing and Recovery; Inspiration and Vision to End Homelessness. The homeless persons targeted by this three year grant are often very high users of public resources and they often experience inconsistent, fragmented care, according to Terry Reilly's Executive Director and former Behavioral Health Director Heidi Traylor.

The THRIVE Program is designed to provide individuals who are chronically homeless with intensive, coordinated, and comprehensive health care combined with housing. The program's goal is to improve the individual's stability, while providing individual plans of care to address each person's unique needs. Program participants can access the following services:

- Psychiatric medication management
- Intensive case management counseling
- Substance use disorder treatment
- Support by a peer specialist
- Housing assistance

In addition, a RN provides health education and coordinates physical health care services with Terry Reilly's Medical and Mental Health team and other community health care providers.

This intensive program has the goal of enrolling 55 clients in its first year. Evaluation is provided through a contract with Business Psychology Associates. As of the end of March, the program had 40 participants.

"Joe's" Story

"I feel very respected at THRIVE. They have helped me in many ways – my drinking-health-wellbeing-housing. My health would be very poor if not for THRIVE. (I'd have been) in hospital or dead. They have helped me get my house and self in order. I feel they are very caring and concerned about clients and all persons. They are very helpful to all."

Women's Health

Taming the Scourge of Cancer by Screening and Prevention

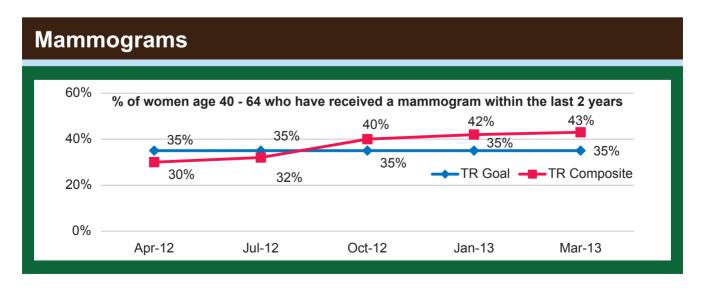
Meeting the unique health care needs of women has many aspects. Reproductive health services are an integral part of Terry Reilly, from birth control to prenatal care and delivery. Another component is education and screening for cancer, especially breast and cervical cancer.

Terry Reilly has been a proud participant in the Komen Boise Race for the Cure since that event's inception. Proceeds from this annual event are a key reason uninsured women 50 and younger in our practice are able to obtain mammograms, enabling early screening for breast cancer. Idaho's Women's Health Check program provides screening mammograms for low income, uninsured women ages 50 to 64, as well as Pap smears to check for cervical cancer. This past year, Terry Reilly has also received supplemental money through the Patient Centered Medical Home federal initiative to lessen uninsured patient expenses with Pap smears. Once women reach 65, Medicare covers mammograms and other preventive services.

Terry Reilly staff members are ardent supporters of Komen Boise Race for the Cure, participating in the annual Walk/Run and raising funds through raffle ticket and bake sales. For Komen Boise 2012, Terry Reilly had the largest team of any of the grantees, after St. Luke's and Saint Alphonsus medical centers.

The Terry Reilly care teams are just as adamant about promoting mammograms and cervical cancer screening (Pap smears) to our patients. As part of the Patient Centered Health Home initiative, Terry Reilly clinicians get regular quality indicator reports telling how their individual patient panels are faring. Each clinic's care team results are also posted on the clinic wall for all to see. This data helps the team drive our preventive activities.

Nurse Manager Don Morrison, RN attributes the rise in Terry Reilly's mammogram and cervical cancer screening rates the past year to a variety of factors: availability of free tests, monthly clinician reports, incentives and old fashioned competition between teams. In addition, patient registries (lists) from the electronic health record make it easy to see which patients need a personal phone call from their team, reminding them they are due for a mammogram or other screening test. Partnering with Saint Alphonsus to bring their mobile "mammovan" to our rural clinics on a regular basis has also increased access. In the past year, mammogram rates have increased 43%, rising from 30% to 43%. Pap smear rates have risen 13% from 46% to 52%.



More People with Diabetes, More Complications?

Innovative One-Stop Screening Promotes Health & Prevents Disease

Diabetes is a nasty chronic disease, potentially affecting every system in the body. And it is on the rise, due in part in the increase in obesity rates over recent decades. Yes, it is a disease that can be managed by a combination of diet and exercise, oral medication, and/or insulin. However, good blood sugar control as measured by a hemoglobin A1C level of 7 or below can be difficult, even for insured patients with lots of resources. Factor in poverty, no insurance, and/or low educational levels on top of a diabetes diagnosis and staying healthy becomes a challenge, one faced every day by many of our patients.



Terry Reilly has a long history of participating in state and federal quality initiatives focusing on diabetes and other chronic diseases. Besides ensuring the care we provide is based on national research-based recommendations, quality also includes collecting data, analyzing the data, and making changes in the way we provide care, including our referrals, based on those findings. Several years ago we saw that few of our patients were getting the additional screenings we'd recommend, for example to be screened for diabetic eye changes that could lead to blindness if untreated. Because persons with diabetes face a variety of added health risks, screening for complications has a huge potential impact on quality of life, as well as health expenses.

Enter the diabetes screening clinic. What began as a fall specialty clinic targeting Terry Reilly patients with diabetes expanded last year to be offered once or twice a month year-round at Terry Reilly Medical and Mental Health – Nampa. Why? Based on our clinicians' experience, the 2,664 persons living with diabetes whom we saw at least once from April 2012 to March 2013 are unlikely to get the recommended 2-4 visits a year to our clinic to monitor their diabetes; they are even less likely to see the specialists to screen for common diabetes complications such as retinal damage in the eye (retinopathy), depression, or gum disease. Life – and financial constraints – just gets in the way. What has proven to work is to offer yearly screening as a one-stop-shop.

Patients seen at the screening clinic rotate through multiple 10 minute "stations" including medication review, foot exams to check for nerve damage, depression screening, oral health screening, eye exams to look for signs of retinopathy, lab results review, and a visit with the clinician to summarize results, clarify necessary referrals, review recommended medication changes, and agree on self-management goals for the next time period. The screening clinic uses pharmacy students and graduate counseling interns to staff the medication and depression screenings under the supervision of our staff. This past year, oral health screening by a dental hygienist has been supported by a grant from PacificSource Charitable Foundation.

Terry Reilly Diabetic Screening Clinic Participants Show Improved Outcomes

- Terry Reilly diabetic patients participating in the diabetic screening clinics the first 6 months of 2013 had lower blood sugar rates than others: 74% had hemoglobin (Hgb) A1Cs at or below 9 vs. 71% of diabetic patients who did not participate in that clinic. The objective of increasing the number of patients with HgbA1c levels under 9 is shared by several of our funding sources.
- 45% of diabetic patients attending one of the screening clinics had a dental exam in the last two years compared to 30% of patients with diabetes who did not participate in those clinics.

Medical and Mental Health - Boise

300 S. 23rd St. Boise, ID 83702 (208) 344-3512 Fax (208) 338-1574 Deborah Butte PMHCNS-BC
Natasha Friedel
Bethany Gadzinski
Yesenia Guerrero
Jocquelyn Hughes RN
Angela Marin
Maribel Martinson
Esther McCleaft LMSW
Anthony Millward PA-C
Teresa Moscrip
Heather Nichols MD
Christopher Partridge MD
Kathleen Pyatek
Eric Quintero Aponte
Dora Rodriguez



David Snyderman PA-C Machaela Sportiello Holly Toller

Sarah Voye PA-C Nannette Wendell

Medical and Mental Health - Caldwell

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Asiria Avila
Tiare Finau RN
Olivia Galvez MD
Francisco Guzman
Logan Higbee PA-C
Angel Lorta
Michael Millward MD
Maria Pelayo
Terry Ruelas LMSW, ACADC
Juanita Torres



Medical and Mental Health - Homedale

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Medical and Mental Health – Marsing

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Medical - Melba

150 2nd St. Box 218 Melba, ID 83641 (208) 495-1011 Fax (208) 495-1012 Berenice Escobedo Jessica Gonzaga Mary Hill Janie Ortiz Kathryn Potter MD

Ryan Rowan PA-C



Dr. Kathryn Potter with young patient

Medical and Mental Health – Middleton

201 S. Ist Ave. E. Middleton, ID 83644 (208) 585-0048 Fax (208) 585-6242 Jodi Adams LCSW Blanca Delucio Maria Garcia Eneira Lomeli Monreal William Laitinen MD Erica Mendoza Alexis Nieffenegger RN Jon Perry PA-C





Nampa Pharmacy





Nampa Red Team

Nampa Blue Team

Medical and Mental Health - Nampa

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Jessica Guerrero

Marie Hawkins PMHNP-BC, CNS Roger Hefflinger Pharm D Maria Hernandez Angela Hernandez Henry LPC, MA, NCC Noelia Hernandez Morales Sarah Hollopeter MD Matthew Hyde Pharm.D Claudia Jimenez Lorraine Kaczmarek MT Jeffrey Larsen MBA Lisa Lawrence Psych NP Sarah Ludovic LMSW **Janette Macias** Michael Malmin Tammy Martin Vernon McCready PA-C Mauricio Mendez Amanda Mendoza Evelyn Meza Amber Miller LCPC Donald Morrison RN Susan Naylor MSN, FNP-C Heather Nichols MD Monica Oseguera Susan Palominos

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Jennifer Pennington RN



Dental - Boise, Homedale, Melba, Middleton, Nampa

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John Kriz DDS
Dena Lacer
Maria Leon
Daron Lind DDS
Christopher Loomis DMD
Sylvia Lopez
Shawneen Magee
Maria Martinez DMD
Mariela Mendoza
Jennifer Murphy RDH
Jim Neerings DDS
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Matthew Posluszny LMSW



SANE Solutions

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Britney Journee LCPC
Deborah Juarez
Mark McCullough LCSW
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Wendi McCutchen MS, LPC,
CADC
Joseph Morisette LCPC, M.Ed
Melissa Mezo LMSW
Stephen Schrader LCPC
Stephanie Seader
Jimmy Smith
Joseph Toms LCPC
William Vogel LCSW

Bobette Whiting



SANE Solutions and Mental Health Staff

Allumbaugh House

400 N. Allumbaugh St. Boise, ID 83704 (208) 377-9669 Fax (208) 377-1028

DeOndre Bryant Tyler Crow Andrea Cusic CADC Michelle Ann del Fierro RN Aris Duncan Jessica Ferguson BSN Matthew Fisher RN Shirley Freer Catherine Garcia RN Riley Gray Haley Hungerford Nesha Jennings Tina Lee RN Brian Mahrt RN Linda Massaro RN Anne McDonald Cynthia Miller RN-BC Taylor Murphy



Peter Ott Paul Pina LPN Kyle Rooks Aroquiaraj Sandou RN Alisa Seydel Teresa Spurrier LPN Lucas Stalder Joseph Theriot RN Robert Warrick RN TinaMarie Winn

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Laura Burns

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Christine Hendriksen BSN

Shaunna Johnson Barbara Korn CPA Johanna Kratt MHS, CPC,

CPMA Karen Kuhn



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Ann Sandven MPH, RD
Danny Shadix MCSE
MaryAnn Stein-Smith
Cozette Teuscher
Heidi Traylor LCPC
Laura Venche
Roxanne Vidales
Sandy White

Corporate Managers Team

Shannon Blackstock, Human Resources Director
Andrew Baron, Medical Director
Diane Bromenschenkel, Laboratory Manager
Heidi Traylor, Executive Director
Kathleen Castaneda, Data Manager
Bethany Gadzinski, Homeless Services and Medical Operations
Program Manager
Bobbie Gamel, Administrative Specialist
Christine Hendriksen, Support Services and Compliance Manager
Matthew Hyde, Pharmacy Director
Barbara Korn, Chief Financial Officer

Karen Kuhn, Credit and Collections Manager
Jeffrey Larsen, Medical Operations Director
Kendra Lutes, Clinical Supervisor, THRIVE
Mark McCullough, Clinical Supervisor, SANE Solutions
Melissa Mezo, Behavioral Health Director
Cynthia Miller, Nursing Manager, Allumbaugh House
Donald Morrison, Nursing Manager, Medical Division



Cena Phillips, Front Office Manager, Medical Division Lorena Ruiz, Assistant Front Office Manager, Medical Division Ann Sandven, Chief Development Officer Dan Shadix, Information Technology Systems Director Dorthy Simmons, Dental Office Manager Roxanne Vidales, Purchasing/Accounting Specialist Dan Watt, Dental Director

Donors: April 2012 - March 2013

Individual Giving – \$100 or More

Honor roll: 5 or more years of consecutive giving

Shamrock donors: 10 or more years of consecutive giving

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Norm Fredekind

James Glendinning

David & Anne Moree Goss

Mary Helen Gotsch

Sondra & Richard Hackborn

John Hand

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Tricia & Lance Hebdon

Fred & Sus Helpenstell

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Ianie Modie

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Donors: April 2012 – March 2013

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FUNDSY 2012



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Although we make every attempt to list names correctly, please notify us if there is an error.

Special thanks to our medical and dental volunteers, businesses and individuals for their generous gifts in kind.

Donors: April 2012 - March 2013

Gifts from Foundations, Corporations, & Other Groups

Note: Our Annual Report recognizes donations of \$100 and over. Please see page 23 for Federal and other public revenue. Honor roll: 5 or more years of consecutive giving

Shamrock donors: 10 or more years of consecutive giving

\$50,000 Up

FUNDSY

J.A. & Kathryn Albertson Foundation United Way of Treasure Valley

\$10,000 - \$49,999

Camille Beckman Foundation

Home Federal Foundation

Laura Moore Cunningham Foundation, Inc.

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Southwestern Idaho Combined Federal Campaign

The Jean (Wareagle) Sullivan Foundation

\$500 - \$999

Caldwell Community Foundation, Inc.

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\$100 - \$499

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Like New CarWash

MarCon

Moms Club of Meridian/Boise

Mossman Law Office, LLP

Myofacial Release Center of Idaho

Northwest Eye & Laser Center

Pfizer Foundation Matching Gifts Program

Eat, Drink, & Be Healthy

A Celebration of Local Food and Wine Benefiting Terry Reilly

Last September Terry Reilly supporters gathered for the third annual fundraising banquet featuring local food and drink. "Eat, Drink, and Be Healthy" was held at the Barber Park Education and Event Center and included live, silent, and "reverse" auctions, led by MC *David Lachiondo*. The dinner raised funds to support Terry Reilly. Our thanks to our Honorary Chairperson, *Bill Whitacre*, *President and CEO of the JR Simplot Company*, guest speaker *Don Kemper, President and CEO of Healthwise, Inc.*, our sponsors, local wineries, businesses, in-kind donors, and attendees. Also, special thanks to our Foundation Committee for organizing this successful event, proceeds from which topped \$15,000.

Gala Sponsorships

Includes sponsorship for the March 2012 Gala

Diagnostic Pathology Services, Inc. Intermountain Community Bank Interpath Laboratory, Inc. Irish Bernhardt, LLP J. R. Simplot Company Foundation St. Alphonsus Health System The Family of Annette Tierney

Bob LeBow Bike Tour

Bike Tour Sponsorships

Includes sponsorships for 2012 rides. Bolded sponsors in black have contributed to 5 or more consecutive bike tours, with bolded sponsors in green having contributed to all 10 tours.



Bank of the Cascades

Blue Cross of Idaho Foundation for Health, Inc.

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St. Alphonsus Health System

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W. W. Deal Insurance Agency, Inc.

www.SuziBoyle.com Mortgage Broker

Zamzows

Who Was Bob LeBow?

Bob LeBow MD, MPH (1940-2003) was recruited by Terry Reilly in 1972 to be the organization's first Medical Director. Over more than 30 years as a family practice doctor, he did everything from obstetrics to geriatrics. Bob was a caring and compassionate physician and a passionate patient advocate. A lifelong cyclist, Bob regularly rode to the clinic, the hospital and even to make house calls for his patients.

During his time off, Bob worked as a consultant in more than 20 developing countries and rode his bike over 200,000 miles on six continents.

For many years Bob dreamed of a Zero Pay Fund for our most vulnerable patients. In July 2002, Bob suffered a catastrophic bike accident. While in intensive care, Bob said that he wanted to be a catalyst to help alleviate suffering. With generous donations from friends and family, along with proceeds from his book, *Health Care Meltdown*, the Zero Pay Fund became a reality in 2003. The proceeds from the annual Bob LeBow Bike Tour benefit the Zero Pay Fund and help fulfill Bob's dream of affordable, accessible and comprehensive health care for all.



Bob & Gail LeBow, June 2002

Legacy & Major Gifts

Become a Terry Reilly Legacy Member!

Legacy society members include: *Helen & Scott Carter, Mark Clark & Sharon Katz, Carol Cronin-Kriz, Stuart Hotchkiss, Gail LeBow, Ann Sandven, Erwin B. Teuber, and Murray Ward.* We created the Society in 2003 to encourage donors to remember Terry Reilly Health Services in their will or other planned gift. Bequests may be made to support current operations or the Terry Reilly Health Services Endowment at the Idaho Community Foundation.

Joining the Society is as easy as notifying us of your intent to make such a donation. Donors may elect to remain anonymous or to allow their name to be published to encourage others to make similar gifts. For more information, please contact our Chief Development Officer at 318-1258.

Terry Reilly Endowment

The Terry Reilly Health Services Endowment is held by the Idaho Community Foundation. The Endowment benefits all the programs at Terry Reilly; currently no withdrawals are being made. Donations may either be made to Terry Reilly or directly to the Idaho Community Foundation.

Our thanks to FYE 2013 donors: Karen & John East, and Karen Kuhn.

Friends of Terry Reilly

The Friends of Terry Reilly recognizes those individuals who donate \$500 or more to support our healing mission during the year. Members of Friends of Terry Reilly receive invitations to special events throughout the year.

Terry Reilly Sustainers

Donors who make a monthly giving pledge of \$5 or more using their debit or credit cards are automatically enrolled in Terry Reilly's monthly giving club, Terry Reilly Sustainers. Donations may be made to the Terry Reilly Endowment, to current operations, or to designated capital campaigns. This past year's members include *Connie Grover, Larry Harmon, Karen Kuhn. Gail LeBow, Chris & Tani Nelson, and Betty Ridley*. Our thanks go also to our Honorary Sustainers - those who donate to Terry Reilly through payroll deduction to United Way or other workplace campaigns.

A Brief History

Forty-two years ago, Terry Reilly, a conscientious objector in the Vietnam War era, and his wife Rosie Delgadillo Reilly arranged with Dr. Clarence McIntyre for voluntary medical services for the migrant farm workers' children who were being tutored at their home on Nampa's north side. The experience helped to open the eyes of many local, regional, and national leaders to the plight of the large medically underserved population in the Treasure Valley area. Federal Public Health Services grant resources and strong local advocacy enabled launching the first actual clinic under the name Community Health Clinics, Inc., a new not-for-profit corporation.



Terry Reilly's original logo, designed by John Delgadillo

With a focus on serving low-income and uninsured farm workers as well as other "medically indigent" of all ages, the organization grew quickly. In addition to Nampa, clinics were started in Homedale, Parma, and Marsing during the 1970s. The corporation was (and still is) governed by a representative group of clinic patients and other community leaders who have assured that the mission of serving the underserved remains as the central purpose of the organization. Under Terry's leadership, advocacy and program development were strong themes. Among the more notable accomplishments from those efforts was the SANE Solutions program, which has grown to become a major component of services offered. Several federal grants began an involvement in teen pregnancy, both its prevention and the care of pregnant teens, which has continued. Following the tragic death of its founder in an April 1986 small plane crash while he was campaigning to become Idaho's Lieutenant Governor, the clinic system adopted the business name (dba) of Terry Reilly Health Services.

In 1988, the Parma Clinic was sold and the Boise Clinic (now called Terry Reilly Medical and Mental Health – Boise) opened, targeting the homeless population. Our medical clinic in Melba opened mid-summer 2002. During the early 1990s dental services were added, as were mental health services. Terry Reilly's dental clinic in Boise opened in 2000 and dental clinics in both Melba and Homedale opened in 2003. Terry Reilly's clinic in Caldwell began providing primary care in September 2006. In July 2011, our medical clinic in Boise



Founders Terry Reilly & Rosie Delgadillo Reilly

moved to a new, larger site and began offering sliding fee services to the non-homeless as well as continuing to serve the homeless. Our most recent clinic, Terry Reilly – Middleton, opened its doors to medical and mental health services in December 2011 and to dental care in February 2012. Terry Reilly has always emphasized health promotion and disease prevention activities within its clinics and through outreach services. The community-based board and input from additional community representatives in the form of committees remain a pivotal force in strengthening Terry Reilly's effectiveness. Funding sources have diversified greatly, with increased reliance on United Way, Community Development Block Grants, local, regional, and national foundations, corporate and individual donations.

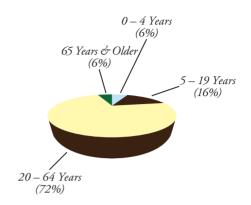
Terry Reilly can proudly claim to be one of the country's strongest, most comprehensive, most mission-driven community health centers. The vast majority of its patients would encounter great difficulties getting the care they need, were it not for the access they enjoy at Terry Reilly. Thanks to all who have made this healing touch possible.

Terry Reilly by the Numbers

Terry Reilly Patient Age

Excludes Allumbaugh House

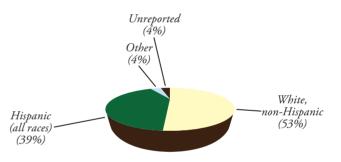
Age (Years)	Total	Percent
0 - 4	1,705	6%
5 – 19	4,371	16%
20 - 64	19,973	72%
65 & Older	1,587	6%
Total	27,636	100%



Terry Reilly Patient Race / Ethnicity

Excludes Allumbaugh House

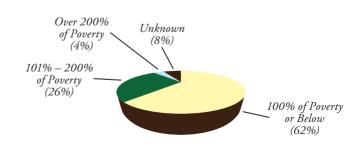
Race / Ethnicity	Percent
White, non-Hispanic	53%
Hispanic (all races)	39%
Other	4%
Unreported	4%
Total	100%



Terry Reilly Patient Income as Percent of Poverty

Excludes Allumbaugh House

Income	Percent
100% of Poverty or Below	62%
101% – 200% of Poverty	26%
Over 200% of Poverty	4%
Unknown	8%
Total	100%

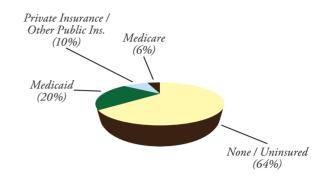


Terry Reilly by the Numbers

Terry Reilly Patient Insurance Coverage

Excludes Allumbaugh House

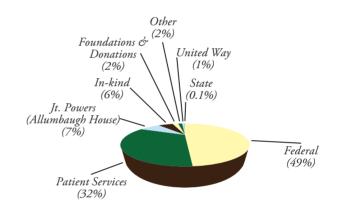
Coverage	Percent
None / Uninsured	64%
Medicaid	20%
Private Insurance / Other Public Ins.	10%
Medicare	6%
Total	100%



Terry Reilly Revenues & Support – FYE 2013

Entire Corporation

Category	Amount	Percent
Federal*	\$12,466,000	49%
Patient Services	\$8,290,000	32%
Jt. Powers (Allumbaugh House)	\$1,818,000	7%
In-kind	\$1,630,000	6%
Foundations & Donations	\$600,000	2%
Other	\$471,000	2%
United Way	\$296,000	1%
State	\$25,000	0.1%
Total	\$25,596,000	100%

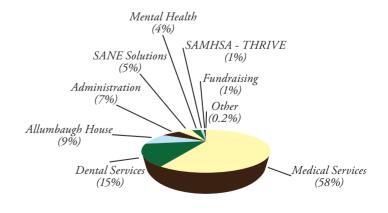


^{*}Includes extraordinary income due to a \$5.5 million of award under the Affordable Care Act for building construction and remodel

Terry Reilly Expenses by Category – FYE 2013

Entire Corporation

Category	Amount	Percent
Medical Services	\$10,992,000	58%
Dental Services	\$2,793,000	15%
Allumbaugh House	\$1,671,000	9%
Administration	\$1,276,000	7%
SANE Solutions	\$1,039,000	5%
Mental Health	\$689,000	4%
SAMHSA - THRIVE	\$255,000	1%
Fundraising	\$126,000	1%
Other	\$53,000	.2%
Total	\$18,894,000	100%





Terry Reilly does not discriminate in its services, treatment, programs, activities, or employment.

If you believe you have been discriminated against, contact:

Heidi Traylor, Executive Director

Terry Reilly
211 16th Ave. N. | PO Box 9 | Nampa, ID 83653-0009
Phone: (208) 467-4431 | E-mail: hhart@trhs.org | www.trhs.org

